

The South Dakota

PIPE CHATTER



OCTOBER 2025

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The Official Publication of the South Dakota Association of Plumbing-Heating-Cooling Contractors

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Pipe Chatter

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Upcoming Events

- **CONNECT2025** - October 27-30, 2025, Grand Rapids, MI
- **Virtual Continuing Ed Class** - November 6, 2025, Online
- **Project Management Class** - December 16, 2025, Rapid City
- **Project Management Class** - December 18, 2025, Sioux Falls
- **Med Gas Class** - January 20-23, 2026, Sioux Falls

The South Dakota Pipe Chatter is published monthly and is the official publication of the South Dakota Association of Plumbing-Heating-Cooling Contractors, Inc only insofar as notices, bulletins, and reports are concerned. Editorial and personalized new stories reflect the opinion of the writers and not that of SDAPHCC. Neither SDAPHCC nor this magazine accepts responsibility for statements or claims made for their products by advertisers.



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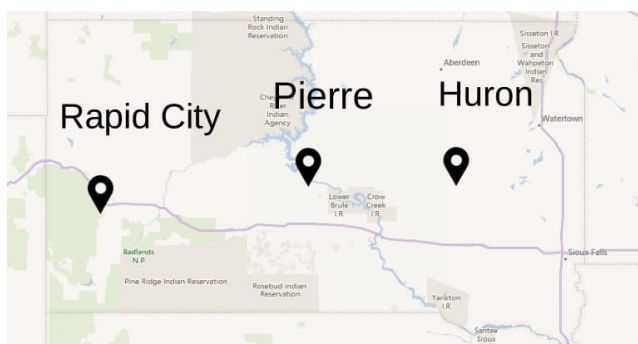
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President's Message

Hey Everyone,

October is upon us, which means heating season is fast approaching, although it's been unusually warm lately. At this rate we'll be wearing shorts and tee shirts for opener in a couple weeks. Hopefully that's not the case, but if it's warmer than usual be sure to keep the pups (and yes, yourself) hydrated. Crazy to think we're ¾ of the way through 2025. Halloween, Thanksgiving, Christmas, and poof – 2026.

There's obviously something happening in Washington, DC right now, and hopefully it's not going to affect many of our members, but I wanted to share something from National on PHCC's position on the 'Shutdown':

October 1, 2025, Washington, DC – Plumbing and HVAC contractors are feeling financial strain as homeowners and small businesses pull back on building repairs and improvements that maintain the resilience and value of their properties. This is a critical indicator of the direction in which our delicate economy is headed without a concerted effort to bring inflation under control and provide the American people with much-needed economic certainty.

There are no winners when the U.S. Government closes. Federally funded construction projects undertaken by plumbing and HVAC contractors will be delayed: this will needlessly stall long overdue infrastructure improvements at the risk of public safety, putting people out of work indefinitely, and revenue losses. Furthermore, a prolonged shutdown will cause a lapse in funding for federal workforce programs on which jobseekers rely to pursue sustainable employment in the building trades: this comes at a time when our industry is in dire need of skilled workers.

The Plumbing-Heating-Cooling Contractors – National Association (PHCC) urges the U.S. Senate to vote on the clean continuing resolution recently passed by the U.S. House of Representatives and reopen the government while Congress and the Administration work together to secure a FY2026 budget agreement.

We all hope this gets resolved soon, but we'll see what happens. Be sure to check out National's website for additional information. <https://www.phccweb.org/>

Have a great October – and a great OPENER!!

-Jeremy Seeman, 2025 SDAPHCC President

Jasper's starting to get some words out now. Nuts how quickly they grow up – I've probably said that every letter. It's fun to watch them grow up, but it does go fast. He does still love his pacifiers though...



A Warm but Fun Day at West River Golf Tournament

The SDAPHCC hosted the West River Golf Tournament on Thursday, September 11 at Elkhorn Ridge Golf Course in Spearfish, SD.

Twelve teams of golfers enjoyed 9 holes of golf followed by dinner. During dinner, a prize drawing was held and pin prizes were awarded. In addition, prizes were also given to the first place and second place teams.

A special thank you to the hole, dinner and prize sponsors for making this event possible (see page 6 for full list)

First Place Team



First place team: Jacob Lindblom, Eric Pena, Georg Olson (not pictured - Terry Campbell)

Second Place Team



First place team: Marcos Tafoya, Aaron Booth, Daniel Tafoya, Trever Wheelhouse

Pin Prize Winners

Hole 10 - Closest to the Flag in 2 Shots– Aaron Booth

Hole 11 - Longest Putt on the Green - Eric Pena

Hole 12 - Closest to the 150 Stake - Stetson Lippert

Hole 13 - Closest to the Flag - Marlos Tafoya

Hole 14 - Longest Putt on the Green - Garrett Boylan

Hole 15 - Closest to the Flag in 2 Shots - Jake Thomas

Hole 16 - Closest to the Hole - Mike Austin

Hole 17 - Longest Putt on the Green - Jeremy Seeman

Hole 18 - Closest to the Pin in 2 Shots - Aaron Booth



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Intro to Project Management

A WORKSHOP FOR CONSTRUCTION PROJECT MANAGERS

December 16, 2025 ♦ 8am-5pm ♦ Hilton Garden Inn, Rapid City, SD
December 18, 2025 ♦ 8am-5pm ♦ Hilton Garden Inn South, Sioux Falls, SD

MORE PROFIT, MORE TIME & MORE PEACE OF MIND

All project managers and field supervisors are loaded with tasks. Often it seems more like juggling and fire-fighting than it does “management.” Jumping from one emergency to the next may get the job done, but it is a struggle and there is always the risk of something slipping by that will come back to haunt you later.

So what’s the solution? Have a plan and follow its rules! The modern world is built on processes and standards – best practices and procedures that are followed every time to ensure repeatable results. The same is true for our industry; we’re just not very good about doing it!

How can you get all this done, especially when you are trying to manage multiple projects? Kirk will show you how - through proper planning, thoughtful execution, checklists, managing with numbers, communication and working as a team.

Attendees will learn the Ten Commandments of Project Management, and how they can help you stop the juggling act and start being a project management professional.

**IT’S ALL ABOUT WINNING THE
CONSTRUCTION PROJECT GAME!**

YOUR INSTRUCTOR:

Industry expert **Kirk Alter** will give attendees the tools they need to use on every project to keep the game running smoothly by providing the field workforce with the equipment, materials and information they need to keep productivity and profits at maximum. Attendees learn the rules of the construction game – and how to play to win it!



WHO SHOULD ATTEND:

- Project Managers and Asst. PMs/Coordinators
- Superintendents
- Subcontractor Business Owners & Managers Who Support the PM Process

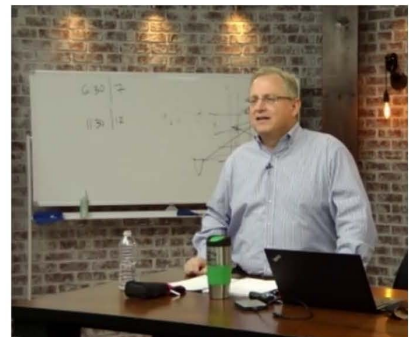
TOPICS MAY INCLUDE:

Each workshop is tailored to the attendees in the room and what they need to learn to be successful.

- The 10 Commandments of Project Management
- Managing Multiple Projects
- Why Cashflow Matters
- Understanding What’s in the Contract
- Knowing When & Why to Say “No”
- Change Orders the Right Way
- What to Do When It Hits the Fan – Managing Change on the Project

REGISTRATION IS LIMITED – Registration is limited to just 24 participants. Most companies send multiple attendees to get everyone operating by the same playbook.

This is not a “sit & listen” workshop. Our instructor delivers a lively presentation and active participation in the class is a requirement of attendance.





Intro to Project Management

A WORKSHOP FOR CONSTRUCTION PROJECT MANAGERS

December 16, 2025 ♦ 8am-5pm ♦ Hilton Garden Inn, Rapid City, SD
OR December 18, 2025 ♦ 8am-5pm ♦ Hilton Garden Inn South, Sioux Falls, SD

REGISTRATION FORM

Registration Includes: A full day of instruction, lunch, plus digital access to all course handouts.

Register by completing this form and returning it to the SDAPHCC Office.

Email: Kristie.phcc@midco.net OR Mail: 707 E 41st St, #220, Sioux Falls, SD 57105

SELECT LOCATION

☐ December 16, 2025 – Rapid City, SD

☐ December 18, 2025 – Sioux Falls SD

LIST ATTENDEE AND COMPANY INFORMATION

First Attendee

Second Attendee

Third Attendee

Name: _____

Cell #: _____

E-Mail: _____

Company: _____

Address: _____

City/State/Zip: _____

SELECT PAYMENT AMOUNT AND METHOD

☐ \$470 per person for SDAPHCC Members

☐ \$540 per person for non-members

REGISTRATION TOTAL - _____

☐ Payment enclosed

☐ Please invoice



"I should know this, but I was very surprised to see that we all have the same problems. But we are all coming up with very unique and creative ways to solve those common problems.

That was one of the biggest take-aways for me, was how do I solve the same problems that everyone is having."

— Mark Weaver, Project Manager at COPPERA in Taylor, Texas

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P: 605-403-5276

R & L Supply

Dave Larson
PO Box 1051
Sioux Falls, SD 57101
P: 605-339-3002

Rapid City Winsupply

Brad Shelly
1051 Concourse Dr
Rapid City, SD 57703
P: 605-341-0400

Rep Rite Burk & Associates

Bill Cutter
Robbie Fritts
2369 Waters Dr
Mendota Heights, MN 55120
P: 651-686-0181

RM Cotton Co

David Amerman
7145 Boone Ave N
Brooklyn Park, MN 55428
P: 888-658-5513

Schroeder Sales Company

Lenny Gephart
12901 73rd Ave N
Maple Grove, MN 55369
P: 763-391-6232

Schu/Marketing Associates

John Papera
8400 Wyoming Ave, Ste 200
Brooklyn Park, MN 55445
P: 763-593-5616

Soderholm & Associates

Chris Soderholm
7150 143rd Ave NW
Anoka, MN 55303
P: 763-427-9635

2025 SDAPHCC Sustaining Members

Timmer Supply

Reed Timmer
401 S Egan Ave
Madison, SD 57042
P: 605-256-6522

Walters Climate Inc

Chris Oliver
2857 Louisiana Ave North
New Hope, MN 55427
P: 763-544-8626

Winsupply of Watertown

Kelly Guenther
1120 5th St SE
Watertown, SD 57201
P: 605-882-4272

Victaulic

Dustin Sieben
94105 Paulus Rd
Sturgeon Lake, MN 55783
P: 218-340-4668

Western Dakota Tech

Xavier Deblieck
800 Mickleson Dr
Rapid City, SD 57703
P: 605-718-2983

Yankton Winnelson Co

Brian Thunker
908 W 19th
Yankton, SD 57078
P: 605-665-6661

Viega NA

Ryan Hawthorne
Jonathan Neslony
585 Interlocken Blvd
Broomfield, CO 88021
P: 800-976-9819

Winsupply of W Sioux Falls

Steve Holmes
506 S Cliff Ave, #100
Sioux Falls, SD 57103
P: 605-332-5040

SD STATE PLUMBING COMMISSION

217 W Missouri Ave,
Pierre, SD 57501
Phone: 605-773-3429
Email: SDPlumbing@state.sd.us
Website: <https://dlr.sd.gov/plumbing/default.aspx>

Next Commission Meeting: October 23, 2025

Mandy Nielsen, Program Director
Carol Ames, Secretary
Jennifer Anderson, Secretary

Upcoming Test Date:
Sioux Falls: October 10, 2025

Commission Members

Jonathan Kist, President
Plumber Member, Pierre, SD

Jeffrey Leuning, Vice-President
Public Member, Ethan, SD

Duane Levanen,
Plumbing Contractor Member, Bryant, SD

James Bailey,
State Health Dept Rep, Sioux Falls, SD

Brian Cooper,
Public Member, Sioux Falls, SD

WEBINAR

It's Our Business to Protect Yours®

FIRE PREVENTION

Thursday, October 16, 2025
1 p.m. CT



This presentation will explore common fire hazards in businesses across the nation. It will go over how different industries and operations can be at risk, and highlight how to identify various fire hazards to help prevent them before they start.

WHAT YOU WILL LEARN

- Current Statistics and Trends
- Common and Special Hazards
 - ◆ Spontaneous Combustion
 - ◆ Thermal Runaway
- Safe Practices

WHO SHOULD ATTEND

- Risk Managers
- Operations Managers
- HR Professionals
- Owners/Operators



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The Lodge, Deadwood, SD

Enjoy educational speakers, valuable networking,
trade show, apprentice competition & lots of fun!

Mark your calendar and plan to attend.



PHCC Annual Business Meeting Results



By Dan Callies, PHCC-National President

Thanks very much to everyone who participated in the Oct. 1 PHCC Annual Business Meeting! By hosting the meeting virtually, we were able to engage more members in meaningful discussions on the issues shaping our association.

While there were some technical challenges with real-time voting, all registered in-person voters received an email to vote immediately following the close of the Virtual Annual Meeting. Voting closed at 5 p.m. today after adequate time was given for eligible voters to cast their ballots and receive support for any technical issues. Our consulting parliamentarian, Valoree

Althoff, was able to review the voting process and validate the authenticity and results of the election, along with myself and Sergeant-at-Arms Laura Ciriello-Benedict.

Here are the final numbers for the election: 86 absentee registrants (43 voted) and 65 live registrants (55 voted)

Congratulations to Tony Bertolino of Virginia Beach, Virginia, for being elected PHCC—National Vice President. Tony currently serves as a Zone 2 Director on the PHCC Board of Directors. The other candidate was Brett Kaltvedt of Rapid City, South Dakota.

PHCC members also elected several other new leaders and considered three proposed bylaws amendments.



National Secretary: Josh Hollub of Texas

Zone Directors:

- Zone 1- Jason Norris of Ohio
- Zone 3 – Corey Ackerman of Iowa
- Zone 4 – Eric Maxon of New Mexico

(A new zone 2 director will have to be decided as a result of the election of the new vice president.)

Manufacturer's Representative: Matthew McLaughlin, Sr. Director, Sales, Rheem Manufacturing

Proposed Bylaws Amendments:

- **Rejected** a proposal to remove the "Introductory Member" category to allow more flexibility in creating tailored recruitment incentives.
- **Rejected** a proposal to allow the PHCC Board of Directors greater flexibility to set the annual dues investment.
- **Accepted** a proposal to merge the Bylaws Committee and Policy Committee to reduce duplication and strengthen alignment.

In my president's report at the Annual Business Meeting, I emphasized the strength and stability of PHCC and highlighted the progress we've made together over the past year. Your commitment is what fuels our success, and I encourage you all to consider stepping into leadership roles going forward. Here's how I concluded my report, which illustrates my feelings on the bright future of the association:

PHCC family—Let's keep building. Let's keep leading. And let's keep showing the world what happens...When plumbers and HVAC pros take the lead.

We've made real progress—and the best of what PHCC can accomplish is still ahead.

SDAPHCC Medical Gas Certification Class

What: Medical Gas Installers Training

When: January 20-23, 2026

Time: 8:00am - 5:00pm each day

Where: Sioux Falls, SD

Tuition: \$1,575 per person (PHCC Member)
\$1,775 per person (non-member)

The class will consist of training in all facets of medical gas pipeline equipment installation for hospitals, office-based occupancies, nursing homes and other health care facilities. A portion of the class will be devoted to learning proper brazing techniques and requirements for working with medical gas equipment and piping.



TO REGISTER: Complete the following form and send with tuition payment to:
SDAPHCC, 707 E 41st St, #220, Sioux Falls, SD 57105
Make checks payable to: SDAPHCC. Registration Deadline: 12/31/25

Registration Form for Medical Gas Training Seminar

Please fill out a separate form for each student.

Please print or type – this information will be used for your permanent records.

Name of Student _____ (nickname if any) _____

Address of Student _____

City _____ State _____ Zip _____

Phone # Work () _____ Home () _____

Last 4 Numbers of Social Security No. XXX-XX- _____

E-Mail _____

Master Plumber _____ Journeyman _____ Apprentice _____ Yrs experience _____

Field Supervisor _____ Inspector _____ Estimator _____ Other job title _____

In-house hospital personnel (please specify position) _____

Current license No's. (if any) _____ States: _____

Do you currently work on medical gas pipelines? Yes _____ No _____

Are you familiar with NFPA 99? Yes _____ No _____

Name of Employer _____

Address of Company _____

Company Phone # () _____ Fax # () _____

ABOUT THE COURSE

MEDICAL GAS INSTALLERS TRAINING SEMINAR

A Medical gas installation and brazing class is being set up for Sioux Falls, South Dakota, January 20-23, 2026. Classes will run from 8:00 am to about 5:00 pm. Students will need to bring paper and pencils for note taking and highlighters.

Contractor employees need to be journeyman level, or active in an apprentice program for at least four years. Estimators, construction company officials and hospital employees who will not be installing medical gas systems, and building officials/inspectors, are welcome into the class with the four year requirement waived.

As many of you are aware, NFPA has mandated brazing qualifications since 1993. NFPA 99 now mandates that all installers meet the requirements of the A.S.S.E. series 6010, 32-hour course. In addition, many major design firms now mandate compliance with the ANSI/A.S.S.E. 6000 series in their specifications. As of July 2016 the federal government has mandated compliance with the 2012 edition of NFPA 99.

Class will consist of training in all facets of medical gas pipeline equipment installation for hospitals, office-based occupancies, nursing homes and other health care facilities. A portion of the class will be devoted to learning proper brazing techniques and requirements for working with medical gas equipment and piping. The textbook for the class will be the 2018 edition of NFPA 99 and will be provided, as well as other learning aids.

Students will also be required to successfully complete a written examination as well as a brazing practical in which you be required to braze vertical and horizontal full-penetration joints on 1-½" tubing and the brazing coupons will be tested by a Certified Welding Inspector at an independent laboratory.

Class fees will include the use of turbo torches and acetylene. Each student will need to bring 4' of 1-½" L tubing (not cleaned) and 6 to 8 1-½" wrought couplings with stops, as well as 1 lb of silver solder.

Class space is limited.

ABOUT THE INSTRUCTOR



Bill McCormick has more than 27 years experience in design, testing, verification, troubleshooting and repair of all

components in medical gas systems, including air compressors and vacuum pumps. He is a ASSE 6050 credentialed medical gas instructor and has been teaching classes for more than 10 years.

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Why You Need to Prioritize Accountability Now More Than Ever

By Beth Dobkin, Program Director, Quality Service Contractors



The need for strong leadership is more crucial now than ever. The best leaders know that to elevate your business you must embrace accountability within your team. This isn't just about checking off tasks on a to-do list; it's about creating a culture that fosters resilience, boosts morale, and ultimately drives profits. Let's dive into why accountability should be at the forefront of your leadership strategy today.

First things first: accountability shapes culture. In our industry where uncertainty lurks around every corner, teams need to trust one another to navigate challenges. When you hold your team accountable, you're signaling that every role matters and that everyone plays a part in your success story. This kind of openness not only strengthens relationships but also creates an environment where everyone feels safe to share ideas and collaborate.

Morale can waver but clarity is a powerful antidote. When your team knows exactly what's expected of them, it fosters confidence and satisfaction in their work. With accountability in place, employees can see how their efforts contribute directly to organizational goals, which can be a huge morale booster, especially when things are not going so well.

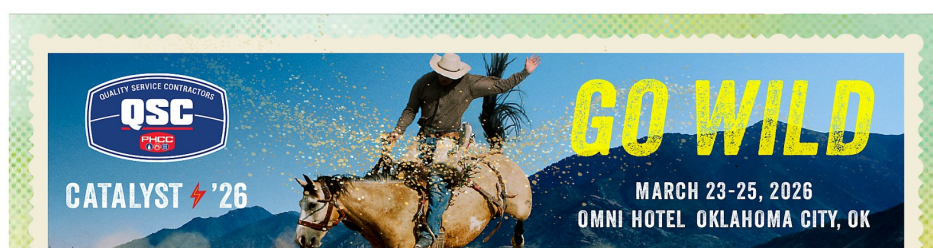
We are all looking to maximize productivity. When teams hold each other accountable, you'll notice that individuals step up their game. Accountability drives performance; it encourages your team to meet deadlines, prioritize effectively, and maintain high standards. Plus, prompt feedback in an accountable environment tackles problems before they escalate, keeping everyone on track and efficient.

Engaged employees are your best allies. When accountability is embedded in your culture, team members feel responsible for their work and know their impact matters. This sense of ownership gets everyone in the game and fuels participation, driving creativity and commitment to achieving goals together.

Here's the bottom line: accountability doesn't just transform team dynamics; it significantly impacts profitability. Organizations that prioritize accountability often see higher performance levels, which lead to better results. When your team is efficient and engaged, it naturally enhances customer satisfaction and reduces turnover costs, ultimately padding your bottom line.

Prioritizing accountability in your organization is not merely a good practice, it's a necessity. By cultivating this principle, you empower your team and create a resilient culture that can withstand adversity. So, take a moment to evaluate how accountability can be shaped in your workplace.

Not good at holding your team accountable or just don't know where you should start? Join QSC at [Catalyst 2026](#) in Oklahoma City, Oklahoma, for an all-day interactive workshop on accountability. You will walk away with tools, a plan, and confidence to create accountable teams with fewer headaches, more productivity, and increased profitability.



PHCC National's Insta-Intel Offers Valuable Information

Each month, the PHCC Business Intelligence Team publishes the Insta-Intel. This emailed report gives an overview of economic trends and market outlooks that affect the p-h-c industry. PHCC members can use this relevant information to position their businesses for success in an ever changing environment. The highlights offer a quick summary while the full report gives in-depth detail.

To view current and past reports, visit <https://www.phccweb.org/business-intelligence/>.

September 2025



Highlights from This Month's Insta-Intel:

- **The Fed is Cutting Rates:**
In a move widely anticipated by financial markets, the Fed lowered the fed funds rate by 0.25 percentage points on September 17th. However, additional rate cuts are needed before P-H-C businesses can expect a resurgence in demand growth.
- **Tariff Rates Tick Upward through July:**
While the impact of tariffs is increasingly visible in trade data, the impact on price levels remains fairly small. Business leaders, however, are increasingly reporting that tariffs are having a negative impact on their businesses.
- **P-H-C Employment Growth is Slowing, But Slowly**
While the broader U.S. labor market is showing signs of stress, employment growth among P-H-C businesses remains in a better place. Growth *is* slowing, though at a slower pace than we see across the broader jobs market.
- **Construction Market Trends Pointing in Wrong Direction**
Both residential and nonresidential construction market trends are pointing toward weaker demand – both now and in the months ahead. Residential permit activity remains subdued, with new permits down 6% in the last 3 months. Nonresidential construction spending is also in negative territory over the last 3 months.
- **HVAC, Water Heater Shipment Trends Mixed:**
HVAC shipment volumes are falling quickly relative to 2024 totals as manufacturers are facing tough year-over-year comparisons. Fortunately, recent water heater trends have moved in a positive direction.

Regulatory Report



By Chuck White, VP of Regulatory Affairs

IRS Releases Draft Tax Form

The U.S. Department of the Treasury has released a draft tax form highlighting some of the proposed tax changes coming from the passage of the One Big Beautiful Bill. Taxpayers may review this form to become more familiar with the exemptions for taxes due on overtime pay and taxes due for certain tipped occupations.

This [form 1-A](#) also covers the expanded exemptions for seniors and while it is not yet in its final form, it is available for review by the public which will hopefully allow affected taxpayers to plan for the coming tax season.

OSHA Heat Injury and Illness Rule Delayed

The Occupational Safety and Health Administration has been working on a Heat Injury and Illness Rule for several months. Many organizations have commented that the rule is overly burdensome, impossible to comply with, and that affected industries already take steps to protect their workforce.

The Department has published a 30-day extension to allow hearing participants additional time to file comments. It is unclear how much additional time will be required once all comments have been received nor what the resultant actions may result on the rule from those comments. PHCC will continue to monitor the progress of this rule going forward.



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The Basics of Federal Regulation of Commercial Water Heaters

By Bradford White Corporation

Like their residential counterparts, commercial water heaters are required to meet minimum energy efficiency standards that are set by the United States Department of Energy (DOE) in order to be legally sold in the United States. However, there are ways that federal law handles commercial products differently.



It should be noted that there is a special class of gas-fired commercial water heaters that are known as "residential-duty commercial water heaters." As the name would suggest, these products share a blend of residential and commercial regulatory characteristics. Residential-duty commercial water heaters are gas-fired storage products with an input above 75,000 Btu/h and lower than or equal to 105,000 Btu/h. These products also have a storage capacity of less than 120 gallons and are not capable of heating water at above 180° Fahrenheit. While these products are considered by DOE to be commercial products, their efficiency is measured and reported as if they were residential products.

For commercial water heater products that do not fall into this special category, their efficiency is rated by a Thermal Efficiency (TE), and for storage products, a maximum Standby Loss (SBL). While like their residential counterparts, required to have their minimum efficiency standards undergo DOE review every six years, the Department is also compelled by federal law to consider building energy efficiency requirements for commercial buildings. These are set by the American Society of Heating, Refrigerating, and Air Conditioning Engineers (ASHRAE) through their Standard 90.1, which is scheduled to be updated every three years. Once ASHRAE Standard 90.1 is updated, DOE is required, within 18 months, to review their minimum efficiency standards for commercial products to ensure they are in line with the commercial building energy efficiency requirements set by the standard.



For commercial water heaters, the last time DOE updated energy conservation standards for these products was on Oct. 6, 2023. While the update saw an increase in stringency for minimum TE and maximum SBL for gas-fired water heaters, existing standards for oil-fired and electric water heaters remained unchanged. The new minimums relative to gas-fired water heaters are significant, and the new efficiency standards will now require commercial water heaters, both storage and tankless to utilize condensing technology to meet these new requirements.

Federal law provides product manufacturers with a three-year compliance glidepath to manufacture products that meet the newly established DOE efficiency standards. This means that beginning Oct. 6, 2026, the gas-fired commercial products that are built, and offered for sale in U.S. markets will look different from how they do today.

Another element to federal law that is worth mentioning is what is colloquially known as the "anti-backsliding provision." This prevents DOE from taking future actions that would impact already established energy efficiency requirements in a way that would increase energy use from any products relative to the latest, finalized, standard. In short, now that DOE has established a minimum efficiency standard that commercial water heaters must utilize condensing technology to meet, the Department is prohibited from taking any future actions that would effectively "undo" this requirement.

Water Heater Regulation continued

While there are certainly nuances to the process that are not detailed above, this is a general breakdown of how this process typically informs DOE rulemakings related to commercial water heaters. If you have any questions about the upcoming October 6, 2026, manufacturing compliance date for commercial water heaters, or have any other government-related questions, concerns, or topics you'd like to discuss, BWC's Government and Regulatory Affairs Team is always happy to help in any way we can. Please feel free to reach out to us directly at BWCGovReg@bradfordwhite.com.



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Membership Growth Benefits All Members

Do you know a plumbing or HVAC contractor that is not a member of the SDAPHCC?

New members who join in the fall can receive up to 15 months for the price of 12!

Invite them to check out the association and consider membership. When membership grows the association is strengthened and all members benefit.





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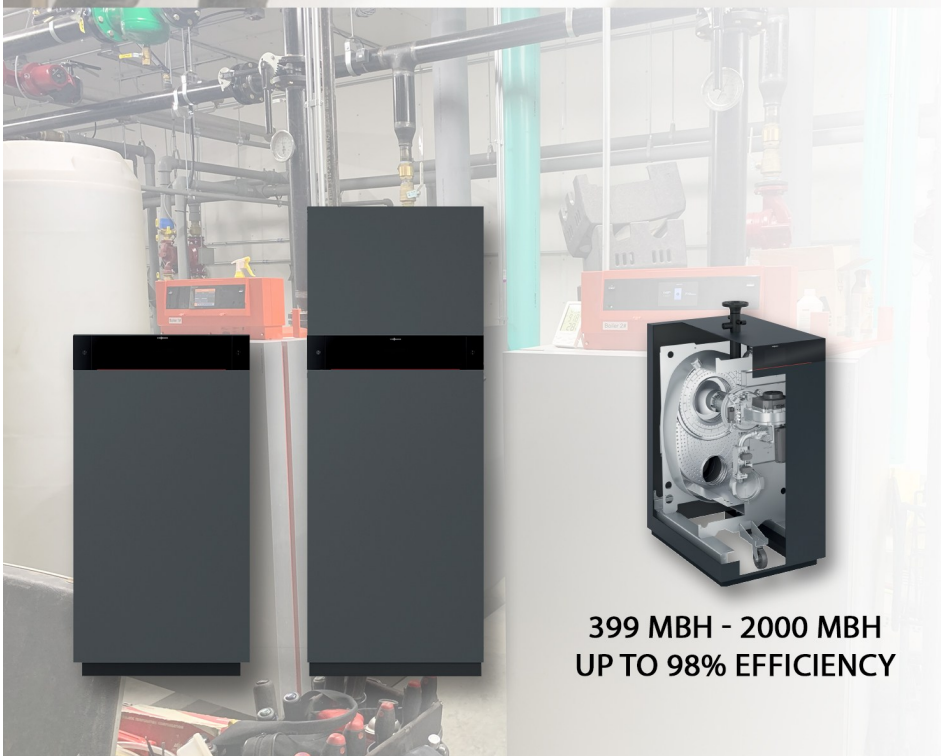
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2025 Online Plumbing Continuing Ed Course Now Available, Plus Additional Virtual Class

The SDAPHCC, in partnership with IAPMO, is happy to announce that the 2025 Online Plumbing Continuing Education Class is now available. In addition, a virtual class will also be held this fall for anyone who still needs their 2025 credits.

Online Course

The online continuing education course is designed to be user friendly and flexible. It allows users to come and go as their schedule permits, and progress through the program at their own pace. At the completion of the course, users receive a downloadable certificate found in their training history and their completed status will be reported to the state.

IAPMO has created a 4-hour course priced at \$110. The course is titled "2025 SD/IA CE Online Sizing and Code Violation Workshop (12-156477)". To access the class, visit www.iapmolearn.org. Type "South Dakota" into the search and scroll down to find the 2025 class.



Virtual Course

The Virtual Class will be held on November 6 from 6pm-10pm (Central Time). This course is a live class delivered virtually to attendees via zoom. A live instructor will teach the class with a moderator from IAPMO. The cost for the class is \$80 per person.

To register, visit www.iapmolearn.org. Type "South Dakota" into the search. Scroll down to find the class titled "2025 SD/IA CE Sizing and Code Violation Workshop". Click on "Choose Session" and select "Virtual Zoom Class (12-165915)".

Registration Information for Both Classes

If you are a returning IAPMO training customer, please use your existing account to register. If this is your first-time taking training with IAPMO, you will need to create a new account. Once you are registered for a course, please log into your IAPMO user account at www.iapmolearn.org to access the online course.

If you need help with your username and/or password, please email seminars@iapmo.org. If you have questions, you may contact IAPMO at seminars@iapmo.org or 908-995-3322.



From the Executive's Desk



By Kristie Brunick

West River Golf Tournament

Thanks to all the golfers and sponsors who participated in our West River Golf Tournament. It was a warm day, but we still had a great time.

We hope to hold 2 more golf tournaments again next year. So, watch your PipeChatter and emails for future dates.

Two Project Management Courses Coming to SD in December

We have the unique opportunity to have national speaker, Kirk Alter, return to SD to present two project management courses. Kirk was our convention speaker this past February. Be sure to join us for one of the following sessions this winter:

- Rapid City Project Management Course, December 16, 2025 at the Hilton Garden Inn
- Sioux Falls Project Management Course, December 18, 2025 at the Hilton Garden Inn South

For class information and registration, please see pages 7 & 8.

Virtual Plumbing Continuing Education Class

On November 6, in partnership with IAPMO, we will virtually host the last 2025 Plumbing CE Class. The class will start at 6pm central time. The class will be similar to the in-person class and will feature a live speaker.

This is a great opportunity for those individuals who still need to get their 2025 continuing education credits. For more information, see page 28.

Med Gas Class

The SDAPHCC will once again host a Med Gas Class this winter. The four day course will be held on January 20-23, 2026 in Sioux Falls, SD. Class size is limited, so be sure to register early. For more information, see pages 19 & 20.



Please welcome our newest
SDAPHCC Contractor Member!

Fitting Choice Plumbing & Heating

Kyle Schroeder

603 Severs Ave

Florence, SD 57235

605-881-7064



October 27-30, 2025

PHCC-National CONNECT 2025, Grand Rapids, MI

November 6, 2025

Plumbing Continuing Education Class, Virtual

December 16, 2025

Project Management Class,
Rapid City Hilton Garden Inn

December 18, 2025

Project Management Class
Sioux Falls Hilton Garden Inn South

January 20-23, 2026

Med Gas Class, Sioux Falls

February 24, 2026

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The Lodge, Deadwood, SD

February 25-27, 2026

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