PIPE CHATTER



March 2024

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Upcoming Events

East River Golf Outing June 13, 2024 Grand Falls Casino, Larchwood, IA

West River Golf Outing September 5, 2024 Elkhorn Ridge, Spearfish, SD PHCC-National CONNECT2024 October 7-10, 2024 Birmingham, AL The South Dakota Pipe Chatter is published monthly and is the official publication of the South Dakota Association of Plumbing-Heating-Cooling Contractors, Inc only insofar as notices, bulletins, and reports are concerned. Editorial and personalized new stories reflect the opinion of the writers and not that of SDAPHCC. Neither SDAPHCC nor this magazine accepts responsibility for statements or claims made for their products by advertisers.



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President's Message



All I can say is wow. What a great convention and turnout in Deadwood.

It is always great to attend this event and see everyone. I hope each and everyone of you took something in from this convention and also had fun.

Thank you to all the sponsors, convention speakers, vendors, members and Mr. Tom Hines for the continuing education class.

Also thank you to Joe Cornetta, the president of the PHCC National. It was a true honor to get to chat with you.

Last but not least a huge thank you to Kristie Brunick. Without her hard work and dedication, none of this would be possible. Thank you, Kristie.

I will hopefully see you all soon.

Thanks,

-Ryan Sheesley, SDAPHCC 2024 President

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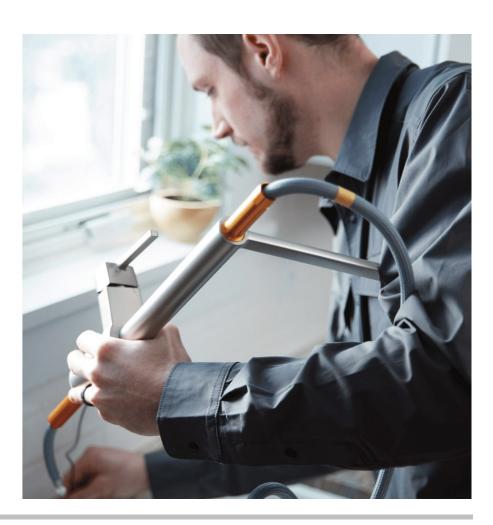
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SDAPHCC 97th ANNUAL STATE CONVENTION FEBRUARY 21-23, 2024 THE LODGE, DEADWOOD, SD

Contractor of the Year Tom Hines, Frisbee Plumbing, Heating, A/C & Electrical



SDAPHCC President Ryan Sheesley presenting award to Tom Hines

Wholesaler of the Year Matt Hines Dakota Supply Group



SDAPHCC President Ryan Sheesley presenting award to Matt Hines

Manufacturer's Rep of the Year Jason Swartz Soderholm & Associates



SDAPHCC President Ryan Sheesley presenting award to Jason Swartz

The SDAPHCC Annual State Convention was held February 21-23, 2024 at The Lodge in Deadwood, SD. Over seventy individuals from Contractor member companies and 65 individuals from Sustaining member companies attended the event. In addition, 5 students from Belle Fourche High School, 17 students from Western Dakota Tech, and their instructors also attended.

CONTINUING EDUCATION COURSES AND WELCOME RECEPTION

The Convention began with Continuing Education on Wednesday afternoon. Tom Hines presented the four hour continuing education course required by the Plumbing Commission for annual plumbing

license renewal. The course this year focused on chapters 10 and 8.





In addition, Terry Thie, Plumbing & Heating Wholesale, conducted a four hour HVAC Continuing Education Class for those with HVAC licenses.

Following the Continuing Education Classes, attendees enjoyed a fun welcome reception featuring a pasta bar.

BOARD MEETING

The SDAPHCC Board of Directors held their regularly scheduled Board meeting on Wednesday night.

During the meeting, the Board reviewed the current state of the Association with regards to finances, membership, and apprenticeship. Updates were given regarding educational opportunities, golf events, and the 2024 Convention.

Dean Welch, Climate Systems, completed his term as Sustaining Board Member and Adam Kaskie, became the newest Sustaining Board Member.

The Board reviewed and approved updates to the By-Laws to be presented at the Annual General Business Meeting.

THURSDAY MORNING SEMINARS and GENERAL BUSINESS MEETING

Thursday morning started off with breakfast and two short seminars featuring Synova Nicolaisen from Alternative HR. She shared information on hiring/firing and workplace communication.

Following the seminars, attendees transitioned into the Annual General Business Meeting in which reports were given on the current state of affairs for all areas of the Association. The By-Law updates proposed by the Board were also approved.



Next, Hunter Kennedy with Federated Insurance shared updates and important insurance information.

The last seminar of the morning featured Chuck White, PHCC-National's Vice President of Regulatory Affairs. He shared practical information regarding the Green Energy Movement.



HIGH SCHOOL STUDENTS

High school students from Belle Fourche High School arrived at the convention mid-morning on Thursday. The students spent some time watching the hands-on apprentice contest and attending a seminar. They also met with volunteers to learn about the p-h-c industry. They discussed how to enter the industry and why it is a great career choice.



AWARDS LUNCHEON

At noon, attendees enjoyed the Awards and Installation Luncheon. During lunch, Joe Cornetta, PHCC National President, addressed the group and shared with attendees the latest developments within the National Association. President Cornetta also conducted the Installation of Officers and Board Directors. Dean Welch was recognized for his completed term as Sustaining Board Member.

Lastly, SDAPHCC President Ryan Sheesley presented the Contractor of the Year Award to Tom Hines, Frisbee Plumbing, Heating, A/C & Electrical, for his many years of outstanding work in the industry.



PHCC-National President Joe Cornetta installing SDAPHCC Board, pictured I to r: Adam Kaskie, Adam Sundermann, Dan Hartman, Jeremy Seeman, Ryan Sheesley, Brett Kaltvedt, Ryan Brozik, Terry Campbell, & Brett Wheelhouse

SPOUSE EVENT

On Thursday afternoon, a group of spouses enjoyed a Sip-n-Paint event. Following an instructor, they created personalized paintings that they were able to take home.





THURSDAY AFTERNOON SEMINARS

After lunch, Bridget Marshall from Journey On, conducted two short seminars regarding mental health. She talked about ways to recognize mental health concerns and how to address them. She also shared information about mental health in the workplace.

Lastly, Chuck White returned to give updates regarding upcoming efficiency changes for products in the market.

TRADE SHOW

The Trade Show was held on Thursday night with 31 companies participating as vendors. Attendees enjoyed a buffet meal while mingling with each other and the vendors.

Ryan Sheesley announced the winners of the apprentice contest and presented gifts to the apprentices. (For more apprentice contest details see page 11). The Wholesaler of the Year Award was presented to Matt Hines, Dakota Supply Group, and the Manufacturer's Rep of the Year Award was presented to Jason Schwartz of Soderholm & Associates.

In addition, a gun raffle and silent auction were held during the trade show. Congratulations to Derek Guindon, Mitchell Plumbing & Heating, and Jordan Sheesley, Action Mechanical, on winning the gun raffle





CONVENTION WRAP UP and PLANS FOR 2024

The convention closed on Friday morning with breakfast and tear down.

The next Annual State Convention will be held at the Grand Falls Casino near Larchwood, IA on February 26-28, 2025.

Thank You to Our 2024 Convention Sponsors

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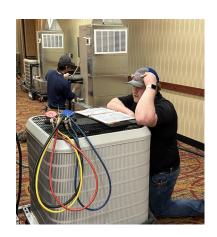
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PHCC Educational Foundation Seminar Series













Two Apprentices Advance to National Competition

On February 22, six apprentices competed in a hands-on competition at the SDAPHCC Annual Convention at The Lodge in Deadwood, SD.

The following plumbing apprentices had the 3 highest written test scores in their division and competed in the plumbing hands-on competition:

- Scott Bailey, Howe, Inc.
- Hayden Weigel, Midwestern Mechanical
- Andrew Wilson, Midwestern Mechanical

The winner of the plumbing division was Andrew Wilson.

The following HVAC apprentices had the 3 highest written test scores in their division and competed in the HVAC hands-on competition:

- Dawson Craig, Wolff's Plumbing & Heating
- Dawson Grotjohn, Waterbury Heating & Cooling
- Alex Phrommony, Howe, Inc.

The winner of the HVAC division was Alex Phrommony.

Both winners will receive a trip to Birmingham, AL where they will compete in the national apprentice competition at PHCC-National CONNECT 2024.

There were several members who worked hard to make this competition possible. Special thank you's to the following:



Pictured I to r: Andrew Wilson,

Pictured I to r: Alex Phrommony, Dawson Craig, & Dawson Grotjohn

- Adam Sundermann and Howe Inc for hosting the written test in January.
- Brett Kaltvedt, and Midwestern Mechanical for hosting the written tests in January.
- Jesse Horst, Rapid City Winsupply; Michele Seeman, formerly Western Dakota Tech; Vince Berry, Southeast Technical College; Xavier Deblieck, Western Dakota Tech; and Colin Wunder, Energy Dynamics for judging.
- Brett Kaltvedt for organizing and administering the plumbing hands-on competition
- Dan Hartman for organizing and administering the HVAC hands-on competition
- Dennis Supply Group for sponsoring the HVAC equipment.
- Dakota Supply Group for sponsoring the plumbing supplies.
- Ferguson Enterprises for sponsoring the plumbing jackets.

GOOD LUCK ALEX & ANDREW!







SD STATE PLUMBING COMMISSION

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Duane Levanen, Plumbing Contractor Member, Bryant, SD

Jonathan Kist - Plumber Member, Pierre, SD

James Bailey - State Health Dept Rep, Sioux Falls, SD

Bill Werner - Public Member, Rapid City, SD

Jeffrey Leuning - Public Member, Ethan, SD

Mandy Nielsen, Executive Director Carol Ames, Secretary Jennifer Anderson, Secretary

Next Meeting: April 18, 2024, 10:00am





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Save the Date - SDAPHCC Golf Tournaments



Mark your calendar and plan to attend!

A portion of the proceeds will benefit the SDPHCC Educational Foundation.

East River Golf Tournament
Thursday, June 13, 2024
Grand Falls Casino Golf Course
Larchwood, IA
9 Hole Scramble
Shotgun Start at 1pm

West River Golf Tournament
Thursday, September 5, 2024
Elkhorn Ridge Golf Course
Spearfish, SD
9 Hole Scramble
Shotgun Start at 2pm





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Continuing Education Classes Scheduled for March

SDAPHCC and IAPMO have partnered together to provide SD Continuing Education Classes for SD Plumbing Contractors and Journeymen. These classes have been approved by the South Dakota State Plumbing Commission to fulfill the required four hours of continuing education credit needed for annual license renewal.

Important Class Information

- Classes are held from 6:00 pm to 9:45 pm with scheduled breaks.
- Pre-registration is strongly encouraged; walk-in registrants will be accepted only if space allows. Walk-in registrants should arrive no later than 5:30 pm.
- Attendees will be required to sign an attendance log.
- If inclement weather conditions prevent travel, a class may be postponed. Information will be posted at www.sdphcc.org and emails will also be sent to registrants. Please be sure to include a valid email address with your registration. Attendees should exercise their own discretion and judgement.
- (IAPMO)
- Do not attend class if you are feeling ill or have knowingly been exposed to COVID. Please call IAPMO (708-995-3000) as soon as possible to cancel or transfer your registration.
- Registration Questions? Contact Customer Service at 708-995-3000

What to Bring

- Pen or Pencil
- 2015 SD Plumbing Code Book
- Your SD Plumbing License Number

Continuing Education Information

- This course has been approved by the SD State Plumbing Commission to fulfill the required four hours of
 continuing education credit needed for annual license renewal for journeymen, contractors, and third year
 licensed by examination apprentices. Other apprentices are invited to attend but are not required to
 acquire continuing education credit.
- This course is also approved for Iowa Continuing Education Credit. The course number will be announced at the class.
- Certificates of attendance can be downloaded from your iapmolearn.org account within 45 days after your class completion.
- For those unable to attend an in-person class, a virtual class is scheduled in November and the online course will be available late summer; both can be accessed at www.sdphcc.org.

2024 Plumbing Continuing Education Class Schedule

Aberdeen - March 21

Holiday Inn Express - Gold Rush Rm 3310 7th Ave SE

Brookings - March 6

Brookings Inn - A, B, C, & D Rm 2500 E 6th St

Huron - March 14

Crossroads Hotel 100 4th St SW

Mitchell - March 11

Mitchell Technical College -Amphitheater 1800 E Spruce St

Mobridge - March 20

Wrangler Hotel - Conference Rm 820 W Grand Crossing

North Sioux City - March 5

North Sioux City Community Center 205 Sodrac Dr

Pierre - March 19

Ramkota Hotel - Amphitheater I 920 W Sioux Ave

Rapid City - March 7 (Last name A-K)

Rapid City - March 26 (Last name L-Z)

Western Dakota Tech - Event Center 800 Mickelson Dr

Sioux Falls - March 7 (Last name A-G)

Sioux Falls - March 12 (Last name H-M)

Sioux Falls - March 18 (Last name N-Z)

Ramkota Hotel - Lincoln/Jefferson Rm 3200 W Maple St

Spearfish - March 5

Holiday Inn 305 N 27th St

Watertown - March 19

Watertown Events Center-Whitewood and Swan Rm 1901 9th Ave SW

Winner - March 18

Holiday Inn Express 1360 E Hwy 44

Yankton - March 21

Best Western Kelly Inn 1607 E Hwy 50

Virtual Classes - April 4 & November 12

Registration Information

Three Ways to Register for In-person or Virtual Classes

- Online Visit www.iapmo.org/SD or www.sdphcc.org
- 2. Email Complete the Registration Form and email it with credit card payment to seminars@iapmo.org
- 3. Mail Complete the Registration form and mail it with payment to IAPMO at the address on form

Class Fee: \$80 payable to IAPMO

Acceptable Payment Methods:

Visa, MC, American Express, Check, Money Order

Registration deadline:

2 days prior to selected class date

Rapid City & Sioux Falls Classes:

Please make every effort to attend the date that corresponds with the first letter of your last name. If you are unable to attend on your designated date, pre-registration for another classes is greatly appreciated.

Registration Questions? Contact Customer Service at 708-995-3000



Registration Form

2024 South Dakota Continuing Education for Plumbing Contractors, Journeymen & Apprentices



Approved by the SD State Plumbing Commission to fulfill the requirements needed for license renewal

ONLINE PRE-REGISTRATION IS REQUIRED. FAST, EASY AND AUTOMATIC CONFIRMATION.

To secure your seat, register online any time at www.iapmo.org/SD Online registration payment options available: Electronic-check or credit card

Registration Deadline: 2 days prior to the selected class date Each attendee must complete a registration – photo copy this form as needed.

Please PRINT clearly

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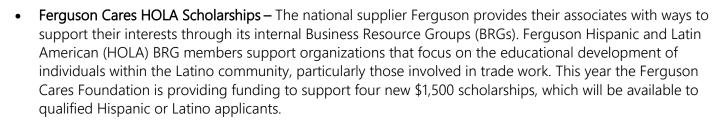


New PHCC Scholarship Opportunities

This year, the Plumbing-Heating-Cooling Contractors—National Association (PHCC) Educational Foundation scholarship program plans to award 55 scholarships totaling \$132,000. Awards are available to plumbing and HVACR apprentices working for PHCC—National Association members, trade school or community college students taking plumbing or HVAC classes and college students pursuing majors directly related to the plumbing-heating-cooling industry.

The Foundation is proud to announce the addition of two new awards for 2024:

- Gil Meyerowitz Memorial Scholarship The Meyerowitz family runs several supply houses in New York, plus the national SupplyHouse.com site. Gil Meyerowitz was the owner of Meyerowitz Supply in Queens.
 - When he passed away in April 2023, a portion of his estate was allocated to funding veteran scholarship awards through the Foundation. Beginning this year, a \$3,000 scholarship will be available to qualified applicants who are also a United States Armed Forces veteran; a current or former National Reservist or a member of the National Guard.



All applicants are required to answer a few questions about their interest in the trades and career plans, plus provide a letter of recommendation. Apprentices can get that recommendation from their PHCC member contractor employer, while trade school or college students can have an instructor or guidance counselor write their recommendation. Awards range from \$1,500 to \$10,000; with the most awards set at \$3,000 each. The deadline for all submission materials is May 1st and the application can be found at https://phccfoundation.org/scholarships.

"Our scholarships are designed to help open opportunities for those interested in a plumbing and HVAC trades career," said John Zink, Foundation VP of Development and Communications. "For many otherwise qualified individuals or their potential employers, the cost of apprenticeship tuition or a trades-related college degree is a roadblock. This year our scholarships, including the new awards we are rolling out, will help over 50 future tradespeople overcome that funding problem and have their chance at starting a great career."

The scholarships are funded by contractor donations to the PHCC Educational Foundation and by these corporate sponsors: A. O. Smith, Bradford White Corporation, Delta Faucet Company, Ferguson Cares Foundation, InSinkErator, RIDGID, Scorpion Home Services Marketing, State Water Heaters, Sterling (a Kohler Brand) and SupplyHouse.com.

About PHCC Educational Foundation

The PHCC Educational Foundation, a partnership of contractors, manufacturers, and wholesalers, was founded in 1987 to serve the plumbing-heating-cooling industry by preparing contractors and their employees to meet the challenges of a constantly changing marketplace. Information on the Foundation's training and educational programs can be found at https://phccfoundation.org.





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2024 Economic Outlook



By Bernard Markstein, Ph.D.

A look at the latest economic and employment trends ... and how you as plumbing and HVACR contractors can use them to identify where growth will occur and possibly shift your strategies.

As plumbing and HVACR contractors face a host of both business challenges and opportunities this year, strategic planning and adaptability will be key factors in your company achieving success. With this report, PHCC is helping to equip you with the latest economic and employment trends and – more importantly – areas where you may want to concentrate your

business efforts moving forward.

The Economy and the Federal Reserve

The U.S. economy proved stronger and more resilient than expected in 2023. Based on numbers available at the end of January, gross domestic product (GDP) was up 3.1% from fourth quarter 2022 to fourth quarter 2023. Notwithstanding the strong performance of the economy, inflation fell from a pandemic peak of 9.1% in June 2022 to 3.4% in December 2023 as measured by the consumer price index (CPI).

While Chair Jerome Powell of the Federal Reserve is pleased that the inflation rate has fallen, he has stated that the Fed wants to be sure that inflation is on a solid trajectory to stabilize around the Fed's 2% target. Thus, no reduction in interest rates will occur prior to May, and more than likely not until later in the year. When the Fed *does* begin to lower interest rates, it will do so slowly in 0.25% increments.

Employment

Employment also has proved to be more robust than anticipated. In January 2024, the national unemployment rate stood at 3.7%, close to its pandemic low of 3.4% in January and April 2023.

As of December 2023, plumbing and HVAC contractors had 1.28 million jobs, 10% above its pre-pandemic peak in February 2020. Further, average hourly earnings increased from its February 2020 pre-pandemic peak of \$31.33 an hour to \$37.73 in December 2023, an increase of 20%.

Opportunities for Plumbing and HVACR Contractors

Despite high interest rates, which create headwinds for the construction industry, there are opportunities for plumbing and HVACR contractors. For example, the Inflation Reduction Act of 2022 provides tax credits for homeowners, commercial building owners, and homebuilders who install certain energy-efficient hot water heaters and HVAC systems. Working with any of these groups, plumbing and HVACR contractors can encourage the installation of qualified energy-efficient appliances and systems that benefit from reduced cost of installation (due to the tax credit) and ongoing cost reduction from lower energy bills as a result of the more energy-



efficient equipment. Some local utilities offer rebates on some of this equipment as well. Some states and localities offer energy assistance programs to upgrade heating systems for low-income households.

Residential Construction

The housing market in particular has felt the effects of higher interest rates. Homeowners have been reluctant to sell their houses, since in most cases they would be giving up an ultra-low mortgage rate, limiting the supply of existing homes for sale.

Homebuilders have been faced with higher input costs (both for labor and building materials) as well as high interest rates. They have adjusted to these challenges by building more smaller, affordable homes. To attract homebuyers, they often have offered incentives such as free upgrades or buying down the mortgage rate of purchasers for the first few years of their mortgage.

2024 Economic Outlook continued

There are two opportunities for p-h-c contractors: first, installing plumbing fixtures and HVAC systems in new houses, and second, upgrading/replacing old plumbing and HVAC systems in existing homes as homeowners decide to keep their current home and instead improve it.

Meanwhile, there has been a slowdown in multifamily construction activity that will extend into the first part of next year. Nonetheless, construction of multifamily buildings will continue at a healthy level, though not at the pace seen in recent years. There will still be plenty of work for plumbing and HVAC contractors on the new projects.

Office Construction

The demand for office space has been adversely affected by fallout from the pandemic. The acceptance of many

companies of remote work and the rise of the hybrid model that incorporates a mix of in-office and remote work has reduced demand for office space.

In 2024 and 2025, there will be few new large projects. There will be some limited demand for renovation of existing space. Most new office construction will be smaller projects in the suburbs and in the South and Southwest. This may prove to be an opportunity for plumbing and heating contractors as there will be many small projects requiring the installation of plumbing and HVAC systems rather than large systems in big office buildings.



Beyond that, existing office buildings still require normal inspection and maintenance of their HVAC and plumbing systems.

Retail Construction

Retail construction activity has slowed considerably and will be even slower this year and next. One opportunity is new bars and restaurants, which have been proliferating, frequently taking over existing space from previous shuttered food service establishments. In many of these cases, major renovations are needed, requiring HVAC systems that incorporate good ventilation and filters. Further, there is the need for touchless plumbing fixtures in both the bathrooms and the kitchen.

Another development is online commercial sites opening brick-and-mortar stores, requiring HVAC and plumbing systems. There is some opportunity for installing HVAC systems in both self-storage buildings and warehouses that provide a climate-controlled environment.

Lodging Construction

Leisure travel has more than recovered, while business travel is slowly improving. With consolidation in the industry, few new hotels and motels are being built. Most of the spending over the next two years will be focused on repair and maintenance and renovation at the few places that have not updated their facilities in the past few years.

Education Construction

Some schools have already updated their HVAC systems to deal with coronavirus-related health concerns. However, other schools (mainly, but not exclusively, urban schools) still need to install or upgrade their HVAC systems to improve air flow and reduce the risk of spreading transmissible diseases. Also, touchless plumbing fixtures need to be installed in bathrooms and kitchens in many of these schools.

The Infrastructure Investment and Jobs Act passed in November 2021 provides \$200 million over five years for secondary schools for clean drinking water, with a particular focus on replacing lead pipes. Another \$500 million

2024 Economic Outlook continued

is available for secondary schools and non-profits to improve energy efficiency, which includes improving HVAC systems. Most of these funds will be flowing out to school districts in 2024 and 2025.

New construction of educational facilities will only slowly increase in 2024 and beyond. Recent increases in labor, building materials costs, and borrowing costs due to higher interest rates have led some school districts to scale back their plans or shelve planned projects for a future time.

Healthcare Construction

The complexity and cost of building large healthcare centers (hospitals) has been a hinderance to new construction of these facilities. The difficulty in properly staffing existing facilities has added to the reluctance to pursue these projects, or at least to slow the planning and execution of new construction. Urgent Care facilities and other small healthcare facilities are where most of the activity will be this year and next. These facilities will require up-to-date plumbing and HVACR systems.

Funding and construction of new facilities will grow slowly over 2024 and 2025, and beyond.

Building Conversions

Another area to investigate is conversion of existing buildings to other uses. There are relatively few of these projects due to their complexity and cost, but for those that do occur, they are a great opportunity for plumbing and HVACR contractors for upgrading/installing plumbing and HVAC systems.

Two types of conversions:

- Hotel and retail space to office space.
- Hotel, office, and retail space (especially malls) to residential space.

The most interest (and funding) is in the conversion to residential space. Various cities are actively promoting (often with grants and/or tax incentives) or are exploring ways to promote these projects. Some cities are also promoting converting hotels to multifamily units aimed at housing the homeless or providing more affordable housing. Often mall conversions encompass residential, retail, and hotel space, all of which need installation of plumbing and HVAC systems.

Bernard M. Markstein is president and chief economist, Markstein Advisors, an economic consulting company providing analysis and forecasts of the national economy and construction activity.

Dr. Markstein's experience includes analysis and research in residential and nonresidential construction, housing, real estate, financial markets, macroeconomic issues and regional markets.



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From the Executive's Desk



By Kristie Brunick

2024 SD Annual State Convention

What a great time we had in Deadwood! We were blessed to have wonderful weather

and a nice turn out.

Thank you to all the attendees, volunteers and sponsors who made this year's event a success! I would also like to thank Joe Cornetta and Chuck White, from PHCC-National for joining us.

I hope everyone who attended had a good time while networking and learning.

It's never to early to plan ahead...be sure to mark February 26-28, 2025 at Grand Falls Casino for next year's convention.

2024 Plumbing Continuing Education

Now that March has arrived, we have entered Continuing Education season. We have 16 inperson classes planned throughout the state. In addition, we have added two virtual classes for those who are unable to attend in person. Later, this summer, we will also offer the online class. Check out pages 15-17 for registration information and class dates.

Golf Tournaments Scheduled

We have scheduled two SDAPHCC Golf Tournaments for 2024.

The first tournament will be held on Thursday, June 13 at Grand Falls Casino Golf Course in Larchwood, IA.

The second tournament will be held on Thursday, September 5 at Elkhorn Ridge Golf Course in Spearfish, SD.

Mark your calendar, grab your foursome, and plan to attend one or both of these events!



Please welcome our newest SDAPHCC Contractor Member!

McGough Construction Kevin Wagner 618 St Joseph St Rapid City, SD 57701 605-924-7160

Please welcome our newest SDAPHCC Sustaining Member!

Mechanical Sales, Inc Neil Schlimgen 1609 W First St Sioux Falls, SD 57104 605-362-6101

Condolences to Colin Wunder and family in the passing of Colin's dad, John Wunder.

John passed away peacefully in his sleep on February 23 at the age of 93.

Visitation and memorial service will be held on Saturday, April 6 starting at 10am, at the Willoughby Funeral Home in Howard, SD.

For full obituary, see the Willoughby Funeral Home website.



South Dakota Association of Plumbing-Heating-Cooling Contractors
707 E 41st St, #220, Sioux Falls, SD 57105
1-605-271-7255 or 1-800-640-7422
www.sdphcc.org