



South Dakota Association PHCC 2018 Annual Convention

February 23-24, 2018 Ramkota Rapid City

Please Note Plumbing CE Session on 2/23 2018 Convention Schedule*

Friday, February 23, 2018

- 10:30 a.m. — Convention Registration *Foyer Conv. Center 1*
- 12:00 Noon — Buffet Lunch — *Washington Room*
- 12:45 p.m. — **2015 UPC Code Review & Updates**
(CE Credit for Plumbing Contractors) - *Lincoln*
- 1:00 p.m. — Apprentice Contest—*Rushmore*
- 2:45 p.m. — Break -
- 3:00 p.m. — Seminar — **Code Review & Updates** (*Continued*)
- 5:00 p.m. — **Federated Insurance Presentation**
- *Bear Butte*
- 6:30 p.m. — **Buffet & Table Top Displays**—*Rushmore Room*
Entertainment by Jim Szana Duo

Saturday, February 24, 2018

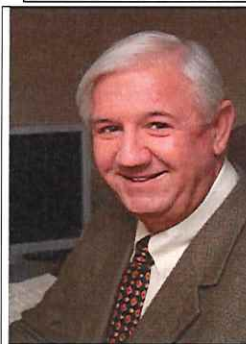
- 7:30 a.m. — Convention Registration— *Foyer Conv. Center 1*
- 7:30 a.m. — Breakfast — *Washington Room*
- 8:30 a.m. — Seminar — **15 Things All Successful Companies Have In Common**
Tom Grandy—*Lincoln*
- 10:00 a.m. — Break
- 10:15 a.m. — Seminar — Tom Grandy, *continued*
- 12:00 Noon — Luncheon — *Washington* - Speaker-Nina Ripley
Executive Director -SD Plumbing Commission
- 1:30 p.m. — Seminar— **Building Effective Management Skills**
Tom Grandy—*Lincoln*
- 1:45 p.m. — Spouse Event— “Pottery 2 Paint”
Wine & Pottery
- 3:15 p.m. — Break
- 3:30 p.m. — Seminar — **Service Manager’s University**
Tom Grandy—*Lincoln*
- 4:45 p.m. — **General Business Meeting**—*Lincoln*
- 6:00 p.m. — **Social Hour**—*Washington Room*
- 7:00 p.m. — **Banquet**—*Washington Room*
Sponsored by Federated Insurance -

*Schedule subject to change and additions

Tom Grandy—Saturday Can't Miss Seminars!

These seminars are your chance to interact with one of your peers—a business owner who is a leader in solving the problems you face every day.

Tom Grandy has over 35 years experience in industry and small business. He is the founder of Grandy & Associates. His vision is to teach contractors how to run profitable businesses. Tom has also developed the industry’s leading software modeling program called *Labor Pricing for a Profit with Cash Flow Projections*. He also does extensive business-training for contractors through wholesalers, distributors and manufacturers across the country including many national franchises.



Tom Grandy Will Conduct Three Seminars!

1. **Fifteen Things All Successful Companies Have In Common** — *Will your company grow and prosper?*
2. **Building Effective Management Skills** — *7 attributes of effective managers and more ...*
3. **Service Manager’s University** — *Is your service department “well run”?*

Reserve Your Room NOW!!

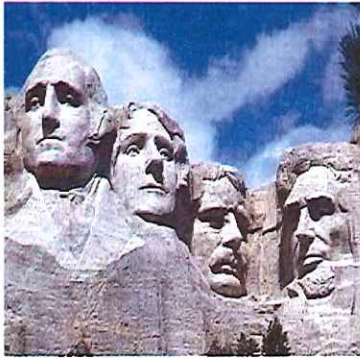
SD PHCC Rates are \$95.99. Ramkota—Rapid City
Call **now: 605-343-8550**—Mention SD Plumbing, Heating and Cooling.

Strict cutoff date of January 23, 2018 - rooms may not be available after that date.

(Please see next page! ⇨)

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Saturday Luncheon-

Speaker—Nina Ripley

Executive Director—SD State Plumbing Commission

Nina Ripley of Onida was appointed as Executive Director of the SD Plumbing Commission in June 2017. Nina served as secretary for the Commission for 19 years before she was appointed Director. Nina will discuss current Commission challenges and answer your questions.

*Saturday Evening Banquet Sponsored
By Our Premier Sponsor -*

Federated Insurance



REGISTRATION DEADLINES: Register for convention no later than February 19, 2018.
Reserve your room no later than **January 23, 2018**. Call 605-343-8550 to reserve rooms.
(rooms may not be available after January 23, 2018)

Please use official registration form — mail or fax to: **SD PHCC Office**
707 East 41st St. #220, Sioux Falls, SD 57105 Fax— **605-271-7580**
PHONE: **(605) 271-7255** or (toll-free) **(800) 640-7422** ken.phcc@midconetwork.com

Best Western Ramkota Hotel & Conference Center

2011 N. LaCrosse Street, Rapid City, SD 57701

Newly Remodeled Rooms and Meeting Space—**Waterpark for The Kids**

Join Your Friends for Great Fun and Fellowship
**Awards – Prizes – Great Food – New Products – Training –
Spouse Event – Table Tops**

IN THE BEAUTIFUL BLACK HILLS

Timely, Valuable Training – New Products – Fellowship

REGISTRATION FORM



2018 SDAPHCC Annual Convention
Best Western Ramkota
Rapid City, SD February 23-24, 2018

February 19, 2018 Deadline

COMPANY: _____ (PLEASE NOTE QUESTION* BELOW ABOUT CE)

CONTACT NAME: _____

ADDRESS: _____

CITY: _____ STATE + ZIP: _____

EMAIL ADDRESS: _____

FULL REGISTRATION (PER PERSON) (Includes full access to the convention, including educational seminars, exhibits, breaks, lunches and the banquet.)

NAME	<u>Member</u> Registration \$210	Spouse Registration \$100	Total
*WILL YOU ATTEND FRIDAY'S CONTINUING EDUCATION SESSION? ____yes____ no			
SUB TOTAL →			

A LA CARTE (Per DAY or EVENT)

NAME	FRIDAY, FEB. 23		SATURDAY, FEB. 24			TOTAL
	Full Day \$90	Table Tops Dinner Only \$40	Full Day \$110	Lunch Only \$40	Banquet Only \$40	
*WILL YOU ATTEND FRIDAY'S CONTINUING EDUCATION SESSION? ____yes____ no						

Send payment to: South Dakota PHCC
707 East 41st St. #220, Sioux Falls SD 57105

SUB TOTAL → _____

GRAND TOTAL → _____

Please send full payment with registrations. Make checks payable to "SDAPHCC"
Cancellations received before **February 19, 2018** will receive a full refund. Any cancellations after that date, or any un-cancelled reservations, will not receive a refund. **Deadline for Registrations: February 19, 2018.**

Room Reservations by **January 23rd** Ask for "SD Plumbing, Heating & Cooling" rate (\$95.99). Call:(605) 343-8550